

The State of Indiana  
Department of Administration



Veteran – Owned Business Preference  
Annual Report

Report To The Governor, Indiana Department Of Veterans' Affairs, Commission On Military And Veterans Affairs, And, Legislative Council

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Issued pursuant to IC 5-22-14-11

### ***Indiana Veteran Business Enterprises Program Overview***

Governor Mike Pence signed Executive Order 13-04 on January 14, 2013, establishing a 3% contracting goal for Indiana Veteran Businesses. The Executive Order was then codified through Senate Enrolled Act 564 which was effective July 1, 2013.<sup>1</sup>

The State of Indiana utilizes the Federal Center for Veterans Business Enterprise's VetBiz registry that follows the guidelines as set by (38CFR Part 74) Veterans Business Regulations to determine eligibility. At the time of this report, there are a total of 224 Indiana companies listed on the Federal Register. In order for a Veteran Business to do business with the State, they must also register as a bidder with the state. This process is simple and entails creating a Bidder Profile that reflects the Veteran status. The Vet Biz Registry can be found at: <https://www.vip.vetbiz.gov/>

Through outreach efforts the Department of Administration has shared information regarding the certification program and its benefits to veteran business enterprises eligible for certification

### ***Veteran Business Outreach***

The Indiana Department of Administration, Division of Supplier Diversity ("Division") is committed to providing high quality educational resources and a platform across the state of Indiana to connect minority-, women- and veteran-owned businesses with decision makers and information to help businesses achieve success. The Division is working with partners from across the state to create a level playing field for our diverse businesses and a climate for economic growth and development.

Annually, the Division coordinates three regional business conferences to connect M/W/VBE firms with educational tools and resources, training workshops, contracting opportunities, and direct connections with decision makers, procurement specialists and buyers. Annually, these workshops and business conferences attract more than 1,000 businesses from across the state.

In addition to workshops and regional business conferences, the Division partnered with the Indiana Department of Veteran Affairs to host community outreach events targeting Indiana veterans. These events offered opportunities for veterans and their dependents to connect with services and prospective employers. The Division also connected with businesses owners in communities across the State, which included Gary, West Lafayette, Kokomo, South Bend, Muncie, Fort Wayne, Terre Haute, Bloomington, Columbus, Evansville and Indianapolis. The Division was available to discuss the benefits and process for Indiana Veteran Business Enterprise certification.

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<sup>1</sup> IC 5-22-14-11(a)(1)

### ***Veteran Business Enterprise Success***

The success of the Veteran Business Enterprise program is measured similarly to the State's other Supplier Diversity programs with the 3% goal applying to subcontracting opportunities. The Department of Administration also tracks the activity of Veteran Businesses as prime contractors as an indicator of additional success.

#### ***Prime Awards***

During this past Fiscal Year (July 2015 through June 2016), the State awarded \$5,709,793 in contracts to Indiana Veteran Businesses as prime contractors.

#### ***Subcontracting Awards***

From July 2015 through June 2016, the Indiana Department of Administration conducted solicitations cumulatively valued above \$580 million which resulted in approximately \$14.6 million dollars committed to Indiana Veteran Businesses.

Contract Value	3% Goal Target	Actual Committed Dollars to IVBE	Achieved Committed % (Goal 3%)
\$588,784,525	\$17,663,536	\$14,681,232	2.49%

#### ***Total Awards – Prime Awards and Subcontracting Awards***

In total, the State spent over \$20 million dollars with State-certified Indiana Veteran Businesses.

Time Frame	% Achieved	Subcontracting Committed Award Dollars	Prime Awarded Dollars	Grand Total of Awarded Dollars to IVBE
July 1, 2015 – June 30, 2016	2.49%	\$14,681,232	\$5,709,793	\$20,391,025